## IF YOUR PRACTICE GROUP IS CONSIDERING AN INTRODUCTORY OR REFRESHER INTERDISCIPLINARY COLLABORATIVE TRAINING

We "role play" a case from start to finish

Demonstrate each step with both the professionals and the clients

First contact with the attorney - First contact with the MHP

Contact with FP and necessary financial documents

Pre-team meetings, team meetings and debriefings

Interest Based Negotiations

Experiential activities with the attendees

More <u>in depth understanding</u> of the Collaborative Process
Attendees are awake, on their toes, not knowing what to expect!

Very interactive, "we step out of role" to answer questions or to clarify a point
We bring the attendees into each team meeting by distributing

Agenda - Minutes - Agreements

We use two professionals <u>from your group</u> to portray the divorcing couple
We adapt the fact pattern to your area and locale
A unique kickoff to our presentation
Immediately captures the audience's attention

We proceed with a lively mixture of both didactic and interactive demonstrations

The audience is attentive and engaged throughout

Additional "surprises" that keep the attendees' attention

A Power Point presentation follows each professional's demonstration Attendees say they "feel ready to begin their own case"

The evaluations of our trainings average in excess of 4.8 on a 5-point scale.

